

SUMMARY OF OPERATING RESULTS

	2018 RMB'000	For the year ended 31 December			
		2017 RMB'000	2016 RMB'000	2015 RMB'000	2014 RMB'000
Revenue	7,177,057	6,673,999	6,664,785	5,886,845	5,606,182
Gross profit	2,482,208	2,634,529	2,729,320	2,231,092	2,172,407
Share of profit of associates	6,195	4,274	7,622	6,819	6,597
Share of profit/(loss) of joint ventures	17,306	9,750	(1,628)	(3,443)	19,236
Profit before tax	756,703	888,184	799,444	554,513	683,024
Profit attributable to equity holders of the Company	474,287	643,951	353,322	308,140	455,388
Earnings per share (RMB)	<u>0.15</u>	<u>0.20</u>	<u>0.12</u>	<u>0.10</u>	<u>0.15</u>

SUMMARY OF ASSETS

	2018 RMB'000	As at 31 December			
		2017 RMB'000 (Restated)	2016 RMB'000	2015 RMB'000	2014 RMB'000
Total assets	35,887,179	33,812,886	32,963,659	31,064,082	26,400,310
Cash and cash equivalents	1,143,299	1,847,169	1,437,951	2,033,203	1,254,916
Total liabilities	(19,079,614)	(17,048,978)	(18,828,442)	(17,417,671)	(16,650,346)
Net assets	16,807,565	16,763,908	14,135,217	13,646,411	9,749,964
Net assets per share (RMB)	<u>5.22</u>	<u>5.21</u>	<u>4.77</u>	<u>4.60</u>	<u>3.29</u>

The above earnings per share for 2018 is based on the weighted average number of ordinary shares of 3,220,696,000 (2014-2016: 2,965,827,000; 2017: 3,155,675,000) in issue during the year. The above net assets per share for 2018 is based on the ending number of ordinary shares of 3,220,696,000 (2014-2016: 2,965,827,000; 2017: 3,220,696,000) in issue during the year.