

## FINANCIAL SUMMARY

### SUMMARY OF OPERATING RESULTS

	For the year ended 31 December				
	2017	2016	2015	2014	2013
	RMB' 000	RMB' 000	RMB' 000	RMB' 000	RMB' 000
Revenue	6,673,999	6,664,785	5,886,845	5,606,182	6,344,124
Gross profit	2,634,529	2,729,320	2,231,092	2,172,407	2,240,495
Share of profit of associates	4,274	7,622	6,819	6,597	12,977
Share of profit/(loss) of a joint venture	9,750	(1,628)	(3,443)	19,236	7,536
Profit before tax	888,184	799,444	554,513	683,024	993,557
Profit attributable to equity holders of the Company	643,951	353,322	308,140	455,388	734,085
Earnings per share (RMB)	0.20	0.12	0.10	0.15	0.25

### SUMMARY OF ASSETS

	As at 31 December				
	2017	2016	2015	2014	2013
	RMB' 000	RMB' 000	RMB' 000	RMB' 000	RMB' 000
		(Restated)			
Total assets	33,812,886	32,963,659	31,064,082	26,400,310	23,372,457
Cash and cash equivalents	1,847,169	1,437,951	2,033,203	1,254,916	1,035,825
Total liabilities	(17,048,978)	(18,828,442)	(17,417,671)	(16,650,346)	(14,049,659)
Net assets	16,763,908	14,135,217	13,646,411	9,749,964	9,322,798
Net assets per share (RMB)	5.21	4.77	4.60	3.29	3.14

The above earnings per share for 2017 is based on the weighted average number of ordinary shares of 3,155,675,000 (2013-2016: 2,965,827,000) in issue during the year. The above net assets per share for 2017 is based on the ending number of ordinary shares of 3,220,696,000 (2013-2016: 2,965,827,000) in issue during the year.